

LEAVE IT TO US

Your in-house or third-party service providers specialize in maintaining your production equipment and provide you the best value when they do that work. They are specialists and ensure that critical business equipment runs well and consistently.

In the same way, TennantTrue® service specialists are accomplished at maintaining and repairing dedicated cleaning equipment. Use Tennant's service program to allow your specialists to focus where they can do their best work, and give you the best value.

TENNANTTRUE SERVICE

VS

3RD PARTY / IN-HOUSE

WARRANTY SAVINGS

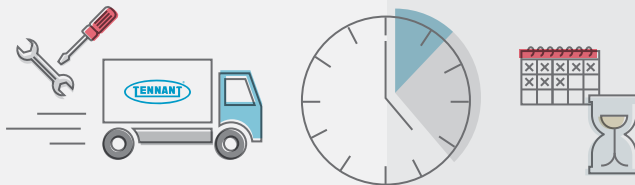
- Experienced in **capturing warranty savings**
- Equipped with **OEM parts** that support **performance** and **warranty claims**



- May **miss opportunities** to capture warranty dollars
- May not use **OEM parts**, which may affect warranty claims

REPAIR TIME

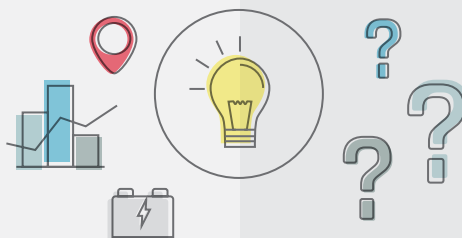
- Carry an **extensive inventory of parts** to speed repairs
- Familiar with equipment, so they can **diagnose and fix issues efficiently on-site**



- May not be familiar with unique parts on scrubbers and sweepers, **so repairs can take longer**
- May **not have parts on hand**, so machines may be down longer or sent off-site

ACTIONABLE FLEET INSIGHTS

- Capture information at each service call to feed into **Tennant's IRIS® Service Reporter system**
- Insights from fleet service data help you **drive operational consistency and control costs**



- In-house and 3rd party provider repairs are **not aggregated into Tennant's data set**
- Harder to capture and use fleet data** for decision-making

EXPERTISE

- Factory trained** to service cleaning equipment
- Have an average tenure of **8 years**
- Can quickly **diagnose and address problems**



- Lack a Tennant Service tech's level of knowledge of Tennant equipment
- May take longer to diagnose and repair equipment**

INTERESTED IN A TENNANTTRUE SERVICE PROGRAM?

Contact your Tennant Representative to get started!

1-866-540-1399
www.tennantco.com